# The Enterprise Sale Made Possible By Changed Trade Conditions.

Crossing the Line of Full Values, Our Army of Buyers Continues to Ship with Anxious Instructions "To Sell Quickly."



is at all times ready to serve their public. THE RECEPTION TO WHICH THESE NEW GOODS WILL INVITE YOU will be ready Monday Morning.

# Trade Triumphs For Our Public.

At every turn and every aisleway an expanded trade tells the improvement of progressive merchandising.

COHEN'S BUYERS have reached the antipodes. The result is painted in indisputable figures on the price tags. Not a trivial item appears in all the following.

Everything offered will interest everybody. In many a case you are asked to take your portion only in order to make a fair distribution to all the callers :

BLACK DRESS GOODS NOT lead this SEASON. The nakers placed their confidence on ast season's sales. You are asked share the booty of their blunder.

Wool Heavy Serge Cheviots 59c.? io: only 18c. a yard. Clierte, is inches wide \$1 a yard? a-Half-Yards-Wide Surah eand-a-Half-Yards-Wide Suran with brilliant mobair figures, rd the value—on sale for 50c. Camel's Hair, soft as down, trick wide, \$1.50 the accustomed for 75c. a yard, nch.wide Henrietta, the maker d to realize 75c., our retails 75c.; \$1 value of another here

Heavy Boucle Cloaking, now 31. chair Serge, 46 inches wide, 51 a yard. Convent Cloth, \$2 value, Boucle Band Cloth for 59c. heveron. \$1.13 price, for 69e., undred others.

From 10 to 11 o'clock : 925 yards Black 39c. French Henrictta, for 20c a yard. Fancy Persian Silk Velvets, \$1.88 said the importer, Cohen's price \$1. On Monday Persian Velveteens for

#### WRAPS.

Who doesn't call fails to appreciate the value of money. Intelligent critiof 50 per cent. price advantage. Perlection in grace, style, and making is the sandard required by the head of the department. New and Handsome Garments not to be found anywhere

rise.

Pain English Pilot Kerney, latest Paris style, tailor made, \$25 coats, for \$14, 1 comb-Fleeced Chinchilla Coats, \$25.50 the price, here for \$22. Inglish Kersey Coat, real Astrachan collar and edge, \$40 coat, for \$25. Tail Tailor-Made Coats, the latest Paris perfection, for \$25.

Toffed Houcle Coats, \$19 value, for \$13.50. (hameleon Boucle Coats, \$29 value, for \$12.50. The style perfect; the kersey of good appearance; American, but will yield bough wear—a good \$5 Coat for \$25. Bourette Boucle Coat, tailor made, the handsomest \$12.50 Coat offered this season, now \$8.75.

FUR GARMENTS at prices that show the masterly buy-

Ripple Capes, with Thibet col-luchess satin lining, for \$15. Seal Capes, 36 inches long, med with Thibet, ripple style, for value, \$69.

CHILDREN'S GARMENTS.

From the infant up. Every new and beautiful style-Cohen's prices attached. Plaid Cloth Coats, very hand-H2 value, for \$8.50, with many between,

Few Flannellette Ladies' Wrappers, scalloped embroidered edge, birthy, \$1.35 value, for 55c.—one to a cus-

and Children's Jackets, Gretchen

#### A CORNERED BULL IN DRESS GOODS

is forced to yield his stock to the highest tadder. No item in our store creates reater wonder. French, English, and American Dress Goods at way under

French Clay Diagonal Cloth, in new mixtures 51.50 value, for 38c. Sik Mixtures that sell readily in every store in America for ISc. a yard, here

From 10:30 to 11:15:

560 yards All-Wool Scot's Cheviots and Boucle Cloths, worth 50c., for 25c. July one dress to a customer.

The end of this Silk Sale may, in all probability, be on the day of its betinning. There is nothing in sight that

as ever touch this price again.

Taffetas, in Striped or Figured that cost from Sc. to \$1.25.
Satin Brocades that cost \$1.5 Black Mourning Armure that

Bloy Plaid Taffetas that cost \$1.25.
Sik Brocade, Cream White, quality
Lost \$1.30.
The lot for \$70. a yard.
for Chameleon Shirt-Walst Silks.
Two-Toned Satins.

anch as Richmond has never seen ba-fore. If the prices have been wonderful

heretofore they are hard to account for Simpson Black Calico, worsted finish, best se, value, for 2 3-4c, a yard.

More than a third off the whole-12 1-2 and 16c. grades, for yard.
Turkey-Red English Prints, \$ 1-3c. grade, for 5 2-4c.
French Sateen New Printing, 15 to 25c. qualities, for 9c. a yard.
12 1-2c. Cotton Covert Cloth, in new Tan shade, for 9 3-4c.
8-4 Utlea Bleached Sheeting for 16 2-3c.
Navy Prints, real Indigo, for 4 3-4c.
Persian Effects in Bed-Quilt Prints for 3 2-4c. Persian Lines in 32-4c.
32-4c.
Fast-Black 12 1-2c. Sateens for 6 1-4c.
Good Brown Sheeting, usual price, 20c., for 10c, a yard.
Widest and best Pillow-Case Cotton made (bleached), 19c. usual cost, for

made (bleached), 19c. usual cost, for 9 3-4c.
New 10c. Dress Ginchams for 6 1-4c.
Apron Ginghams, 8 1-3c. grade, for 6 1-4c.
New designs in Printed Flannellettes, 12 1-2c. grade, for 7 3-4c.
Double-Fleeced Eiderdown Flannels, tufted designs, stripes, plaids or solld, warm as all wool, made to sell for 16 2-3c., for 8 3-4c.

20c. Bedtick Sateen for 12 1-2c. Henrietta-Finish Fast-Black Sateen, 15 2-3c. quality, for 8 3-4c. Oil-Boiled Prints for wrappers and dresses, \$ 1-3c. everywhere, here 4 3-4c. New Yard-Wide 12 1-2c. Percales for 8 1-4c.

WHITE FLANNELS. Full Yard-Wide, best 50c. grade, for 29c. 41.59 quality Embroidered Yard-Wide White Flannel for 75c. a yard. 27-inch All-Wool White 25c. Flannel for Skirting Flannels, West Virginia homemade, for 48c. All-Wool Red Medicated Flannel for 15c.; other for 13 and 25c. each, 10c. a yard under price.

700 yards Navy Prints, in White Fig-ured, for 1‡c, a yard—limit of 10 yards. Compare this week's prices of

From 11 to 12 o'clock:

BLANKETS with even Cohen's prices of last week. Something has happened. The goods are on sale on the main floor, rear.

All-Wool 10-4 Blanket, \$3.50 the usual bargain price; these \$1.85. Heavy 85c. White Lamb-Skin Blanket bargain price; these \$1.85.
Heavy Soc. White Lamb-Skin Blanket
for 40c. a pair.
\$1.25 Camel's-Hair Blanket for 85c. a
pair.
Best 11-4 \$5 White Blankets for \$3.25.
\$8.75 California Blanket for \$5.55.
Camel's-Hair Bath-Robe Blankets, al.
pure, fine wool, \$8 value, for \$5.
\$4.38 buys the 11-4 White Blanket sold
a week ago for \$6.59.
Early this assays we sold 150 bales of

Early this season we sold 150 bales of Bed Comfortables at a price. A second purchase under usual price on sale Monday.

50c. Bed Comfortables for 19c.
69c. Bed Comfortables for 45c.
85c. Bed Comfortables for 65c.
81 Bed Comfortables for 69c.
81.59 Bed Comfortables for 8°c.
81.59 Bed Comfortables for 11.
Higher grade at a similar reduced price.

450 DOWN AND FEATHER PILLOWS. Down Pillows for 19c.; for 25c.; for 25c.; for 29, 44, 50, 70, 75, 88, 98c., and up to \$2.25. More than a third under usual value. usual value.
Feather-Bed Pillows for 49 and 62c.;
others for \$1.19, instead of \$1.50.

COHEN'S LINEN PRICES PUZZLE! Economical housekeepers know that

only the wearable, washable kind are cheap. Some special mentions for to-

day's selling:
86 pieces of various price Table
Damask shipped us by our New York
Exchange will constitute the bargains

Handsome Satin Damask Irish Table
Damask, all new, handsome designs,
been a good seller at \$1-69c, a yard.
Extra Satin Polished Table Pamask, 2
yards wide, handsome designs, Napkins to match, was a good seller at
\$1.40, to-day 88c, a yard.
Roll-Plaited Satin Damask, 2 yards
wide, sold everywhere for \$1.75, to-day
\$1.25.

FROM 19 TO 11 O'CLOCK:
OIL-BOILED TURKEY-RED TABLE
DAMASK, NEW, HANDSOME DESIGNS, FULL WIDTH, &c. VALUE,
\$ 1-3c. a yard.

FANCY LINENS.

An entire new line for to-day.

in white or colored borders, \$1.26-42 kind.

All-White Satin Damask Table-Cloths, fringed, \$1.50-33 kind.

Napkins to match these cloths, full size, 75c.—regular \$1.25 kind.

Pure Silk and Linen Bureau Scarfs, fast colors, \$1 each—\$1.75 grade.

Fancy Silk and Linen Mats to match, 5c. each.

Scotch Damask Dinner Napkins, extra heavy linen, 75c. a dozen.

Extra Heavy 5-8 Dinner Napkins, full bleached, pure linen, \$1.25.

LINEN PILLOW-CASES AND SHEETS.

Hemstitched Pillow-Cases, 22x36, an extra heavy grade, \$6c. each.

Hemstitched Pure Linen Bed Sheets, 90x99, \$2.25 each—\$3.50 kind.

IRISH-POINT Pillow-Cases, Bureau Scarfs, Table-Cloths, Centres, etc., are here at special prices to-day.

FROM 12 TO 1 O'CLOCK:

DOUBLE - FOLD EXTRA THICK TABLE PADDING, 54 INCHES WIDE, 75c. VALUE, 25c. A YARD,

FANCY KNIT SKIRTS.

50 different designs to select from.

Ladles' Sanitary Knit Skirts, combination colors, crochet finish, 68c. each—the 51 kind.

Ladles' All-Wool Knit Skirts, solid, with fancy borders, 98c. each.

Ladles' Black Sateen Skirts, wide frill, flannellette lined, for 51.19 each.

Ladles' Cloth Skirts, trimmed in Hercules braid, and wide frill, 31.25 each—51.75 kind.

Ladles' Black All-Wool Alpaca Skirts, wide corded frill, velvet facing, \$2.98—51 kind.

Ladles' All-Wool Morean Skirts, with velvet facing, wide frill. \$2.48 50 different designs to select from. 8t kind.
Ladies' All-Wool Moreen Skirts, with
velvet facing, wide frill, 12.48.
Ladies' Fancy Stripe Flannellette Skirts,
yoke bands, cut full, 2c.
Ladies' Fancy Flannellette Skirts,
'scalloped embroidered edge,' yoke
bands. 59c.

the very latest color combination, perfect fitting, extra full sleeves, new design collars, \$3,50 kind, \$4,50. Ladies' Solid-Color Sweaters, Navy, Gar-net, and Black, all wool, \$2,45 each.

LADIES, AND MISSES' BICYin Jersey, Corduroy, and Leather, are

here in all the newest designs and get-

ups.
Ladies' Black All-Wool Cheviot Overgaiters, elegantly made, perfection in point of fitting, 12 to. each.

WHITE APRONS.

71 dozen new ones came Saturday. White Lawn Aprons, 36x60 inches, wide strings and deep hem, 25c. each. Ladies' Fancy Afternoon Tea Aprons, with pretty embroidery trimming, very fine and sheer, 33c. each. White Lawn Apron, with fancy openwork borders, for 15c. each. 9 new cases of

MUSLIN UNDERWEAR were shipped us by our New York Bar-

GOWNS, DRAWERS, SKIRTS, CHE-MISE, AND CORSET-COVERS that were formerly up to 98c. will be of-fered you to-day at 50c. FUR TRIMMINGS.

1-inch-wide French Coney Piping and 1-inch-wide Gray Coney Edge, 25c. a 1-inch-wide Brown Sheared Piping, 49c.

The new stock is in. Exceptional

l-inch-wide Brown Sheared Piping, 49c. a yard.

l-inch-wide Electric Seal Edge, 59c.
l-inch-wide Martin Edge, 45c.
l-inch-wide Martin Edge, 75c.
l-inch-wide Astrachan Piping, 75c.
White and Black Angora Fur for 49c. a yard.

l-inch-wide Black Thibet for \$1.12.
l-inch-wide Black Coney Fur for 9c. a yard.

BOAS. 20 different kinds represent the line

to-day. Black Coney Boas, open spring mouth, Mink Boas, open spring mouth, for 88c. Real Mink Boas, with spring mouth, for \$2.98. Real Flich Boas, open spring mouth, for \$3.48. Stone Martin Boas for \$6.98.

OSTRICH FEATHER BOAS. The live finffy kind. Ostrich-Feather Boas, 11-4 yards long, for \$3.48.
Ostrich-Feather Boas, \$1.49 and \$2.50—from that to \$18.
SEE OUR \$9.95 SPECIAL.

LADIES', MISSES, AND CHIL-DREN'S KNIT VESTS.

Over 800 dozen shipped us this week. Phenomenal Prices Prevail! All former values eclipsed!

values eclipsed!

Children's Sanitary Seamless Combination Suits, in Natural Gray Slik finish, 6%, a suit.

Children's Egyptian Yarn Union Suits, heavy fleeced, flat seams, 3%, a suit.

Children's Gray Sanitary Vests and Pants, 9 to 3%, a garment—value, 25 to 75c.—a job.

Children's All-Wool Vests and Pants, 2%, to 75c. each.

Ladies' All-Wool Swiss Ribbed Vests and Pants, in White or Gray, 7%, each.

Ladies' White or Gray Merino Vests and Pants, the All-Wool Swiss and Pants, 1%, each.

Ladies' Egyptian Vests and Pants, heavy winner weights, 2%, each.

Ladies' Jersey Ribbed Heavy Fleeced Vests and Pants, 25c. each.

FROM 11 TO 12 O'CLOCK:

FROM 11 TO 12 O'CLOCK: Ladies' Winter-Weight Heavy Fleeced Balbriggan Vests, perfect fitting and best 15c. value ever sold-5c. each. HANDKERCHIEFS

of all kinds at prices that seem impossible. 900 dozen rej resent our last ship-

ments.

Ladies' Sheer 'Scalloped Embroidered Handkerchiefs, 24 designs, ioc. each.

Ladies' Pure Linen Handkerchiefs, 3-width hems, very fine and sheer, 25c. grade, 12 1-2c.

Ladies' Very Sheer Embroidered Handkerchiefs, pretty embroidered Handkerchiefs, nil new, open-work effects, 13c. each—30 and 46c. kind.

Handsome 'Scalloped Embroidered Handkerchiefs, all new, open-work effects, 50 and 5c. grade, 25c.

Men's Hand-Embroidered Initial Hemstitched Handkerchiefs, 12 1-2c. each Men's Tape-Border Handkerchiefs, pure linen, 8 1-3c.

HOSIERY.

HOSIERY. Phenomenal price values given here

Sell 'em quick is the order—lot of 'em bought under price to-day.

Ladies' Cashmere Hose, Black and Oxford, any size, for 25c.

Ladies' Black Liose, Hermsdorf dye, Maco yarn, high-spliced double heels and feet, 35c. kind, 25c. to-day.

Ladies' Fast-Black Hose, Hermsdorf dye, high-spliced heels, double foot, 17c. for our 25c. kind.

Ladies' Fast-Black Seamless Hose, 15c. srade, 9c. a pair.

One centre counter of Children's Fast-Black Seamless Hose for 9c. a pair—18c. kind.

Black Seamless Hose for 9c. a piir19c. kind.
Boys' and Girls' Extra Heavy Derby
Ribbed Bicycle and School Hose, a
splendid wearer-said to be indestructible-for 17c. a pair-a bargain at 25c.
FROM 1 TO 2 O'CLOCK:
CHILDREN'S FAST-BLACK DERBY
RIBBED SCHOOL HOSE. EXTRA
HEAVY, MANUFACTURERS' SECONDS-2c. A PAIR.

keeps up its record for newest and most perfect Trimming Art. Novelties as they appear in Paris, London, and New York find their way here quickly.

UMBRELLAS

take a live part in our to-day's selling.
Values that mean dollars of saving for
the menu to-day.

250 UMBRELLAS, VARIOUS KINDS,
WILL BE ON SALE AT 9 O'CLOCK
AT ONE PRICE—THAT P-UCE IS
13.29. NOT A ONE IN THE LOT
THAT COST USUALLY LESS
THAN \$2.
Gentlemen's Fast-Black English Gloria
Umbrellas, crook or straight handles,
made extra strong, will be here today at \$6c.
Ladies' Fast-Black English Gloria Umbrellas, variety of pretty handles, \$9c.

MEN'S DEPARTMENT.

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for 75c.—sold for bargains eisewhere
at \$1.
Wright's Fleeced-Liner Sanitary Health
Underwear, non-shrinkable, \$2c.—\$1.25
kind.
Dr. Wright's Lamb's-Wool Fleeced Underwear, sanitary kind, for \$1.59—the
\$2 grade.
Wen's Scarlet Medicated Health
UNDERWEAR. The shirts are double-breasted, \$1 for \$1.50 kind; \$1.25 for
the \$2 grade.

Men's Natural Gray or White Heavy-Cotton Undervests, 25c. kind, for 15c. FROM 11 TO 12 O'CLOCK:

Cotton Undervests, 25c. kind, for lisc. FROM 11 TO 12 O'CLOCK:

MEN'S HEAVY MERINO SHIRTS AND DRAWERS, THE STANDARD 50c. GRADE OF AMERICA, 25c. cach. NECK-WEAR men get in trouble, 40c. Here's what to-day will bring forth: 200 dozen Handsome Silk Scarf Ties, the kind sold by all retailers for 25c.—15c. Extra High-Grade of Tecks, Four-in-Hands, and Cub Ties for 25c.

Toc. and 11 Silk and Satin Scarfs in all new shapes and cuts, for 50c.

Men's All-Wool Turtle-Neck and Collar Bicycle Sweaters, hand knit, laced front, 41.75—36 kind—any shade.

Men's All-Wool Hand-Knit High-Grade Sweaters, various colors, \$2.50 and \$3-usual 55 kind.

Men's Heavy Scotch Wool Golf Hose, \$1.55—inported designs.

Men's Golf Hose, in turn-over tops, at 75 and 56c. a pair.

Men's Cardigan Hand-Knit Jackets, from 75c. to 44.

25 dozen Men's Socks are here to-day—bargain-priced.

Full Regular-Made Black Socks, for 5c. a pair.

Men's Wool Socks, from 16 to 50c.—

Wool Socks, from 16 to 50c .-Men's Wool Socas, from 18 to Secure worth-double.

Men's White and Colored Laundered and Uniaundered Shirts are cheap here to-day.

OUR 50c. WHITE PERFECTION SHIRT IS A WORLD-BEATER.

\$6,000 WORTH OF SILVER-WARE a BANKRUPT MANUFAC-

TURER came yesterday. Spoons, Knives and Forks, Pickel-Dishes, But-ter-Dishes, Cream Pots, Sugars, Salts and Peppers, Cake Dishes, Tea-Sets, in fact all kinds of Silver stuffs.

Pretty Silver Tea Service for \$4.35 (4-piece set)—\$9 value. \$3.50 for 4-Piece Tea Set—worth \$14. Chocolate Pots, very best plate, for \$3.25. Pretty Silver Pickle-Dishes for \$8c. Pretty Silver Butter Dishes, from \$8c. RIBBONS.

Felman Franck & Co., importers. Their sample line will be offered you to-day—bought by us at 50c. on the

dollar.
All-Silk Ribbon, inch wide, all colors,
2c. a yard-5c. kind.
All-Silk Satin Ribbons, 1 and 2 inches
wide, for 3 and 5c. a yard.
3-inch Satin Ribbons, all colors, 15c. a
yard.
5-inch All-Silk Satin Ribbons, 19c. a yard. 5-inch All-Silk Satin Ribbons, 19c. a yard. 6-inch All-Silk Ribbon, 25c. Chameleon All-Silk Ribbons, 59c. grade, for 25c.

KID GLOVES. Only those that fit and wear well nter the stock.

special good values to-day:
Ladies' Four-Button Embroidered Kid
Gloves, all shades, 75c.—41.25 kind.
Ladies' White Kid Gloves, self-stitched
on back, 75c. a pair.
il gives you a choice of 19 different
styles of Kid Gloves, including the
Heavy Walking and Ladies' Driving
Gloves, and 8-inch Ladies' Mosquetaire White Gloves.
No store in the South carries the line
of Evening Gloves that we do.
Ladies' 12-Button lengths at \$1.55, from
that to \$3.25 for the 24-button length.
Children's Black Woollen Mittens, 9c.

iren's Black Woollen Mittens, 9c. a pair. Ladies' Woollen Mittens for 12 1-2 and 15c. a pair.

What addition to a home is pleasing to the eye than Draperies? and the cost is nominal.

COHEN'S GREAT CURTAIN DEPARTMENT

does not stra n the family pur e.

Two-Toned Pretty Damask Curtains, fringed, six shadings, \$2.48 a pair-\$5 kind.

kind.

Pretty Two-Toned Damask Curtains, 31-2 yards long, fringed, 23.25 a pair—\$5.50 kind.

Pretty Chenille Curtains, with 20-inch dado, fringed top and bottom, 51.45 a pair.

Extra Pretty Chenille Portieres, double fringe, \$2.50-\$3.50 kind.

Handsome Bagdad Curtains for \$12.50.

Algerian Stripe Curtains for \$3.99 a strip. LACE CURTAIN SPECIALS for to-

day:

Handsome Swith Tambour, 3-1-2 yards long, 32.59 a pair—usual 35 kind.

Handsome Swiss Tambour Curtains, heavily embroidered, 41.89 a pair.

Irish-Point Curtains, pretty designs, 31.25 a pair—a heavier one at 31.75 a pair.

Handsome White Applique Curtains for 35.69 a pair.

Real Brussels Curtains at \$5 a pair—from that to \$60 a window.

Renaissance Lace Curtains, \$8.40 a pair—from that to \$40 a window.

Nottingham Lace Curtains, from 25c. a window to \$3 a window.

A FULL LINE OF FURNITURE COVERINGS, IN SATIN, BROCATEL, AND LEATHER.

LADIES', MISSES', AN CHILDREN'S MACKIN-TOSHES.

825 of 'em shipped us Saturday.
Don't miss this lot—they're a bargain.
Ladles' Cape Mackintoshes, nice quality,
for Il.
A very pretty Mackintosh for \$2.25—
33.50 kind.
Misses' Mackintoshes, handsome ones,
for \$1.50.
Boys' Rubber Coats for \$2. These 'are
all the very best of quality.

MILLINERY.

MILLINERY.

What fashion decrees in headgear is sure to be found here. Only such artists as are alive to fashion's most fastidious touch are employed here. See the novelties in to-day.

LAP ROBES AND CARRIAGE BLANKETS, fur or woollen, as you like are here. Price, \$2.50 to \$12.

Where is there a CARPET store on equal or superior footing? Our contracts were with the best makers only—the designs in most part to our own order—the colorings the latest and most suitable. Place one on your floors from us and our many years of experience in buying will keep it there for years. We employ the best talent for placing it on your floor on the shortest notice.

Fur Rugs, Axminster Rugs, Woollen and Moquette Rugs, all sizes.

Druggets of every description.

Oil-Cloths and Linoleums of all kinds and grades.

Window Shades.

of 5c.
Rum and Quinine Hair Tonic, usual price, 45c., for 25c. a bottle.
Colored Celluloid Soap Boxes, for 9c. each, former price, 25c.
SAME TIME:
The Finest Steel Nail Files, fully worth 75c. each, for 19c.
Sliver Filigree Tollet Bottles, 14c. each, former price, 25c. Not over two sold to any one customer.

Good Castile Soap, 2 1-2c. a cake, usual

price 5c.
Large bottles of the best Machine-Oil
for 5c. each, instead of 14c.
Children's French Tooth Brushes, 5c.
each—value, 19c.
Imported Violet Soap, 19c. a cake, instead of 50c.

The best Mucilage, 3c. a bottle, instead of 5c.

FROM 9:30 TO II O'CLOCK:

to any one customer.
FROM II TO 12:20:

A half pound of genuine Imported Caatille Soap and a Turkish Wash-Rag all for 7c.—real value, 15c.

Large Polished-Wood Handle Curling Irons for Ic. each, usual price, 16c.
A 50c. bottle of Florida Water for 21c.
The best Shampoo Mixture for 25c. a bottle, usual price, 45c.

Echoes from our popular Notion FROM 9 TO 11 O'CLOCK:

Soft-Finish Machine Thread, Ic. a spool. 3 papers of good Needles for Ic. 3 papers of good Hair-Pins for Ic. A paper of Pins, containing 14 rows, for Ic.

A paper of Pins, containing 14 rows, for ic.
Dexter's Colored Darning Cotton, ic. a ball—value, 8c.
Mourning Pins, ic. a box.
160-yard Spool Silk, 11-2c. a spool.
SPECIALS FOR ALL DAY:
The best quality Shawi and Belt Pins, 21-2c. a dozen, usual price, 5c.
Kirby's Mourning Pins, 5c. a box.
Hair-Pin Cabinets, containing 100 hair pins, for 3c.
Ladies' Ready-Made Garters, 15c. a pair, made to sell for 25c.
Good English Tape, ic. a bunch.
68-12 dozen Shawi and Belt Pins for 10c.—value, 35c.
Good quality Garter Elastic for 5c. a yard, usual price, 121-2c.
Key Rings, 3c. each—value, 10c.
LININGS.

LININGS LININGS.
FROM 9 TO 12 O'CLOCK:
1,000 yards of All-Linen Canvas for 10c.
a yard, usual price, 16 2-3c.
20 pieces of Good Quality Hair Cloth for
8 1-3c. a yard, usual price, 16 2-3c.
Genuine Sponge Crepon Interlining, better than fibre chamois, for 10c. a yard,
usual price, 12 1-2c.
Completeness is no missomer, when

usual price, 12 1-2c.

Completeness is no misnomer when applied to our Corset Department. The most difficult figures can be admirably fitted at the People's Soe A full and complete line of long, extra long wasts, medium, and short waists always on hand.

hand.

The P. N. Corset, particularly adapted for stout figures, sizes 23 to 36, of linen coutilie, boned and reboned, abdominial sides—i. e., with slik elastic and laced—\$\frac{1}{2}\$ and \$\frac{1}{2}\$ 25, from \$\frac{1}{2}\$ and \$\frac{1}{2}\$ 4.50.

The P. N. Six-Hook Corset, extra long waist, patent cork protector, 2 wide side splits, and well boned. Hamburg and flossed trimmed, \$\frac{1}{2}\$ value, for \$\frac{1}{2}\$.

The Bicycle Corset, \$\frac{1}{2}\$ value, for \$\frac{1}{2}\$.

The C. B. Nursing Corset, in Black, White, coutille lined, \$\frac{1}{2}\$.50 value, for \$\frac{1}{2}\$.

The P. N. Nursing Corset, Gray couter to the product of the pr

The P. N. Nursing Corset, Gray ccu-tille, 2 wide side bones, Hamburg SPECIAL FOR MONDAY ONLY: A Six-Hook Corset, French coutille, in White and Black, extra boned, Sc. value, for Soc.

FROM 12 TO 1 O'CLOCK: Handsome Linen Coutille Corset, extra long waist, 2 wide side bones, boned bust, silk flossed and Hamburg trimmed, 11 value, for 38c. Specials in Can ly for Monday,

Fine French Mixture, Sc. pound.
Mixed Taffles, 7c. a pound.
Caramels, 13c. a pound.
FROM 12 TO 1 O'CLOCK:
Pure and Fresh Chocolate Drops, 25c.
value, for 10c. a pound. The Art Department is on a foundation

of granite—not based on the quicksand of job lots unworthy the adornment of your home. The newest always at your home. The ne Cohen's way of selling. Mantel Draperies, of beautifully tinted sliks, embroidered in Japanese de-signs of gold, 2-1-2 yards long, knotted silk, hand-made fringe, for \$3.19, \$6.25,

signs of gold, 21-2 yards long, knotten silk, hand-made fringe, for \$3.19, \$5.25, \$7.50, and \$10.50. Table-Covers, same designs, beautiful and delicate tints, \$2.20 value, for \$1.19. Basel Scarfs, same designs, \$3.78, \$2.89, \$3.25, \$1.19, and 73c. SPECIAL FOR ALL DAY: Easel Scarfs, Japanese designs, gold embroidered, in all colors, 59c, value, for \$5c.

Easel Scarfs, Japanese designs, gondembroidered, in all colors, 59c. value, for 25c.

Momie Dresser Scarfs, drawn thread, knotted fringe, entirely new designs, 21-2 yards and 2 yards long, 39, 50, 75, 59c., 51.25, and 51.87.

Dresser Scarfs, 'scalloped edged, fringed sides, stamped with violets, chrysanthemums, daisies, ferns, etc., 29c. value, for 12 1-2c.

Stamped Centrepleces, on fine liten, 24x24, designs, orchards, nasturtums, wild roses, clover, etc., 29c. value, for 15c.

24x24, designs, orchards, nasturtums, wild roses, clover, etc., 29c. value, for 15c.
Centrepleces and Dollies to match, beautiful designs, 50c. value, 29c. a set.
Large-Size Stamped Dollies, new designs, 2c. each.
Butter Dollies, stamped, 1c. each.
SPECIAL—FROM 10 TO 11 O'CLOCK:
Tinted Art Squares, desirable designs, 5c. value, 1c. each.
SAME HOUR:
Stamped Centrepleces, favorite designs, 16c. value, 1c. each.
FOR ALL DAY:
Anisene Embroidery, all colors, 1c. a dozen.
Linen Crochet and Embroidery Cotton, 3c. a spool.
Every desire in the Jewelry line can be gratified here.
Gentlemen's Pons, ebony staffs, Nos. 5, 6, 7, 32.39, 32.8, 32.98, and 32.98.
Ladies' Sterling Silver Pens, \$1.18, \$1.32, \$1.89.
Ladies' Sterling Silver Pens, \$2.50 value, for \$1.69.
Ladies' Sterling Silver Pencils (Telescope), \$2.50 value, for \$1.69.
Ladies' Sterling Silver Pencils (Telescope), \$2.50 value, for \$1.69.
Ladies' Sterling Silver Pencils, \$1 value, for \$2.60.
Boild Gold Rings, chipped diamond, \$2.50 value, for \$1.79.
Solid Gold Rings, chipped diamond, \$2.50 value, for \$1.79.
Solid Gold Rings, emerald, pearl, ruby, and turquois settings, \$1.49.
Solid Silver Locked Bracelets, \$2 and \$1.15.
Solid Silver Opera Chains, \$1.90.
Silver Manicure Sets, \$3 pieces, \$1.50.

News from our Book Store read thus:

News from our Book Store read thus:

"A Daughter of the Tenements," by Edward W. Townsend, author of "Chimmie Fadden," cloth edition only. \$1.75 value, for \$1.48.

"Stolen Souls," by Le Queux, illustrated, \$1.50 value, 98c.

"Constantinople" by Marion Crawford, 18vo., beautifully bo.5nd, profusely illustrated, \$1.50 value, for \$1.38.

Little Journeys to the Homes of Good Men and Great," by Poliard, with 12 real photogravures, \$1.75 value, for \$1.59.

"Little Journeys to the Homes of Good Men and Great," by Poliard, with 12 real photogravures, \$1.75 value, for \$1.59.

"A Gentlemanly Vagabond," by F. Hopkinson Smith, author of "Colonei Carter, of Cartersville," \$1.25 value, for \$1.18.

"Toxin," by Oulda, pocket edition, 75c. value, for \$9c.
"Chronicles of Count Antonlo," by Anthony Hope, \$1.38.

1,300 of the daintiest little Classics ever placed on the market, bound in one-half Russia or caif, sides embossed with violets, lilles, morning glaries, poems, essays, and standard fiction: some illustrated, \$1 value, for 39c.
Marion Harland's Novels, silk cloth, gold embossed, \$1.59 value, \$60c.
"Tempest and Sunshine," by Mary J. Holmes, \$1.50 value, for 50c.
Oxford Teachers' Bibles, complete, divinity cut, seal binding, \$4.50 value, for £1.98.
Indexed, \$5 value, for \$2.38.
Revised Prayer-Books and Hymnals, \$9c. to \$4.98.
Catholic Prayer-Books, with the Epistic and Gospels, \$9c. to \$3.98.
The little folks are always remembered here. A full line of Juveniles, Chatter box, Wideawake, Pansy Book, Mother Goose, Fairy Tales, etc., attractively bound, one half publishers' prices.

Prices on sets that out Coben Cohen. Dickens, 15 volumes, slik cloth, embossed sides and back, good type, \$7.50 value, for \$3.75. Bulwer, 13 volumes, same style binding, \$3.75.

Silver, 15 volumes, same style omains, \$3.75.
Scott, 12 volumes, \$1.98.
Elilot, 8 volumes, \$1.98.
Thackeray, 12 volumes, \$3.75.
Same sets in one-half Russia, one half and three quarter calf, silk repp, at correspondingly low prices.
Shakespeare, complete, handy edition, 15 volumes, red silk cloth, with foot notes, an historical notice to each play, with index to most important passages, and life of Shakespeare, Dr. Johnson's preface, \$7.55 value, for \$3.78.
SPECIAL—FROM 19 TO 12 O'CLOCK: \$3.78.

SPECIAL-FROM 10 TO 12 O'CLOCK:
A 20c. (1-4 pounds) package of Cream
Laid Writing, for 5c.

LADIES' NECKWEAR. LADIES' NECKWEAR.

Lace Collarettes, ribbon trimmed, in Cream, Yellow, and Blue, 98c., \$1.19, \$1.99, \$1.99, \$1.99, and \$2.25.

Collarettes, sailor back, rever fronts, \$1.98 and \$2.19.

Velvet Collarettes, trimmed with jet and lace, \$2.19, \$3.25, and \$3.50.

Ladies' Ribbon Boas, 98c., \$1.25, \$1.48, and \$2.25.

A Novelty in Dress Fronts of Ribbon and Lace, in White and Black, \$9 and 73c. a yard.

The walles given in the Housefurnich.

ings Department to-morrow cast all past low-price records into insignifi-

100 Handsome Book Stands, 36 inches high, worth \$1.25, for 85c. 250 Gold-Plated Real Onys-Top Parlor Tables, with open-work border, worth \$5.50, for \$4.95. To Burnished Brass Banquet Lamps, with fancy column, open-work base, and large centre-draft burner, for \$5c.

would be cheap at \$1.75.

A revolution in Dinner and Tea Seta,
A \$25 Extra Fine Austrian China Dinner
Set, specially selected design, consists
of 160 pieces, for Monday only—\$13.
25 only—Fine Carlsbad China Tea Sets,
handsome spray decorations, gold
edges and gold trimmed handles, 56
pieces, for \$1.90—real value, \$8.50.
Best quality Covered Vegetable Dishes,
full size, usual price, 50c., for 25c.
Just received 65 packages of Handsome
Jardinleres, all sizes, colors, and
shapes, worth up to \$3.50, for \$5c.
choice.
Finest quality Carlsbad China Oyster

shapes, worth up to \$3.50, for \$5c. choice.
Finest quality Carlsbad China Oyster Plates, regular value, \$2 a dozen, for \$5c. a set.
Real China Coffee- and Tea-Pot Rests, hand decorated, at 15c.
50 dozen French China Decorated Olive Trays, with gold-trimmed edges, at 15c.
Real China Fern Dishes, complete, with inside pan, worth \$1.25, for \$8c.
Beautifully shape 12-plece Chamber Sets, assorted decorations, with large covered slop jar, for \$4.59 a set.
25 Fine Imported Chamber Sets, finest floral and gold decorations, worth \$12 a set, for Monday's sale, \$5.
250 dozen best Rockingham Custard Cups, at 1c. each.
Special sale of Heating-Stoves. Special sale of Heating-Stoves

Special sale of Heating-Stoves.

50 best quality Gas- and Oil-Heating
Stoves, all sizes and styles, purchased,
at a great sacrifice, will be on sale
Monday at 50c on the dollar.

Again: 100 of those Large Best-Quality
Iron Fenders at 34c, instead of 75c.
Best Iron Range Kettles, made with
patent top, that can't come off, full
size, at 25c, worth 50c.

Largest Size Japanned and Decorated
Chamber Palls, regular price, 69c.
for 25c.
500 best quality Japanned Ash Shovels.
two for 3c.
Large size Best Reed Tin Dippers, at 2c.
35c. 16-inch Japanned Coal Scuttles for
18c.
Coal Sitters all sizes at 6c.

18c.
Coal Sifters, all sizes, at 6c.
Nicely Painted Children's Tea Trays,
with patent clamp, worth 35c., for 8c.
Heavy Sheet-Iron Roasting Pans, 14inch size, for 11c.

500 best quality Granite Iron Coffee and Tea P to (no seconds): I gallon size with granite tops sells elsewhere at \$1.25,

Just received 250 small, handsome Culton Vases worth 50 cents each for 19 Headquarter for cuttlery. Teaspoons, silver plated on white metal, worth 50c, per set, for 1 1-2c, each.
Tablespoons to match, worth 31, for 22c, a set.
The celebrated Rogers Knives and Forks, special for Monday only, \$3.35 per dozen.

100 dozen best quality Steel Knives and Forks, with steel tipped ends, worth \$2 per dozen.

CUT-GLASS Real Cut-Glars Violet-Holders, worth 35c., for 12 1-2c. Real Cut-Glass Salt and Pepper Shakers, with silver-plated tops, at 28c. a pair, worth 56c. ach. Real Cut-Glass Individual Salt-Almond Dishes, worth 57.50 per dozen, for 25c. each.

## THE COHEN CO.

Pictures and Picture Frames.

500 Handsome Pastel Pictures. 25 different styles to select from, beautifully framed, worth \$2.50, for \$1 choice.

450 Finest Steel Engravings. 55 different subjects, in fine enamelled frames, worth \$5.50, for \$1.50.

1,500 Nicely-Framed Pictures, size 10x13, worth \$50c., for 10c. choice.

500 Fine Etchings, size 16x20, would be cheap at \$1.25, for \$5c.

500 best quality Enamelled Picture frames, size 16x20, special price Monday, \$5c., worth \$1.25.

5 Handsome Carved Oak Rockers, with genuine leather seat, for \$3.32.

150 largest-size 2-Hoop Iron-Bound Wash-Tubs, 72 inches in circumference at \$5c.

Wash-Pubs, 72 inches in circumference at 55c.

Well-Made Hard-Wood Wash-Boards, heavy zinc front, for 12 1-2c.
Children's Hocking-Chairs, strongly made, high back, worth 65c., for 55c.
Best Wire Egg-Whip made, two for 3c.
3-Prong Long-Handle Flesh Forks, for 1c.
5- dozen selected Whisk Brooms, 2 strings, sewed, regular 16c. kind, for 6c. Full size Real Willow Lunch Baskets, with patent lock, worth 18c., for 5c.
Full-Weight Carpet Tacks, all sizes, two boxes for 1c.
New style Hat and Coat Racks, removable hooks, worth 25c., for 16c.
Best 25c. Coffee-Mill made for 15c.
Feather Dusters, 15 inches long, polished handia, each duster has 100 feathers, for 9c.
All-Bristle Shoe Brushes, with dauber, regular price, 50c., for 15c.
Diamond Stove Polish for 1c. a cake.
Silexo Scouring Soap, for cleaning and polishing, 2c.

Special hour sales, TO II O'CLOCK: 100 best quality Cedar Clothes Pins

SAME HOUR: 325 best quality Nickel Baking-Dishes, with best quality steel enamelled in-side pan, worth \$1, for 59c. From 10:30 to 11:30 o'clock:

500 best quality English China Plates, worth \$1 per dozen, for \$c. each. From 9:30 to 10:30 o'clock: 100 dozen Kid-Body Dolls, with bisque head and flowing bair, for 6c. From 11 to 12 o'clock;

150 only—Substantially-Made Laundry Baskets, large size, worth 35c., for 6c. From 9:30 to 10:30 o'clock: 18 barrels Fine Crystal Wine Glasses, pretty pattern, for 1 1-2c. each, from 5c. a dozen. From 11:30 to 12:30 o'clock:

90 dozen best quality Highly-Pollshed Water Tumblers, regular price, 60c, per dozen, for 2c. each—12 to a cus-tomer. From 2 to 3 o'clock:

200 1-Quart Covered Buckets at 2c. From 11 to 12 o'clock: 400 6-Quart Milk Pails at 5c.

### THE COHEN CO.

SENT A HANDSOME GAVEL. The Ancient Artillery's Testimonial

to Richmond Commandery. The officers and Sir Knights of Richmond Commandery, No. 2, Knights Tem-plar, have received a beautiful gavel from Mr. Moses E. Chandler, a member of the Ancient and Honorable Artillery

of the Ancient and Honorable Artillery
Company, of Boston, which recently
visited this city. The gavel is of polished
wood and is extremely handsome. It
was accompanied by the following letter,
which explains the peculiar value of
the token and the cordial spirit in which
it has been given:
BOSTON, October 21, 1896.
To the Officers and Sir Knights of Richmond Commandery, No. 2, Knights
Templar:
Gentlemen,—During your visit to this
city of the recent triennial conclave, I
enjoyed frequent opportunities for me, I
enjoyed frequent opportunities for my
other Virginia commanderies, and tested
their many gentlemanty, fraternal qualities.

other Virginia commanderies, and tested their many gentiemaniy, fraternal qualities.

I assure you that this association, brief though it was, will be long held among my most treasured memories.

Realizing how warmly you appreciate the many points of historic interest with which this vicinity abounds, and sharing with you of the "Old Dominion" in your loyal devotion to the State which is so pre-eminently "the Mother of Presidents," I venture to ask your acceptance of a small article, which may serve as a double souvenir, a relic of historic interest and a personal reminder of our pleasant association.

The gavel, of which I ask your acceptance, like sons of Virginia, is of good stock, root and branch. The head is from wood taken from our revered old "Cradie of Liberty," while the handle is made from a fragment of one of the urns from the steeple of the Old North Church, near where Paul Revere's signal lanterns were hung to give him timely warning to set off on his eventful night ride.

Though intrinsically of but little value, perhaps, yet from association this humble souvenir may find favor in the eyes of the Sir Knights of your commandery and induce them to give it a place among the treasures of your temple.

If they will kindly do this it will contribute an item of sincere pleasure to theirs. Most truly and fraternally.

MOSES E. CHANDLER.

Ancient and Honorable Artillery Company.

Ancient and Honorable Artillery Com

The Advance in Wool.

The Snow-Church Company's weekly review of trade says:

As noted in our previous reviews of the wool market, there was a speculative spirit abroad in the Eastern markets of the United States, affecting more particularly the fustrous wools, such as Canada produces. By correspondence and by the visits of special agents, the Americans cleared out every available lot of native wool from the Canadian market, the consequence being an advance of 15 to 20 per cent. in prices.

There is a better feeling among the woollen manufacturers, who find they cannot get supplies unless at an advance in price, and who see that the foreign manufacturer is able to get an increased price for his products. It can safely be said that the advance in wools, taking all classes together, amounts to at least 15 per cent.

The wholesale clothing manufacturers recognize this, but are keeping out of the market as long as possible and only buying for present requirement; but a number of wholsale houses and clothing houses see that nothing is to be gained by waiting further, and have already given extensive orders, in some cases at prices which are considered mutually satisfactorily to them and to the mills.

Pushing the Work Ahead.

Pushing the Work Ahead.

Work on the permanent way of the Richmond Traction Company is being pushed forward apace, and the steel rails are now lying all down Broad street to be put in position. At a meeting of the stockholders and directors held at the office of Messra. John L. Williams & Son on Friday, the organization was perfected by the election of Mr. Everett Waddey secretary, and Mr. R. Lancaster Williams treasurer. Mr. John Skeiton Williams had already been elected president, with Mr. W. M. Habilston as vice-president and general manager.

To-morrow a force of hands will break ground at the eastern terminus and commence laying rails from that end, while another force will be put to work at a point near the centre of the road, in order to expedite matters.

bolid Gold Rings, emipped diamond, 2.50 value, for 1.72 solid Gold Rings, emerald, pearl, ruby, and turquois settings, 1.68 solid Silver Locked Bracelets, 23 and buying will keep it there for years. We employ the best talent for placing it on your floor on the ahortest notice.

Fur Rings, Armineter Rings, Woollen and Moquette Rings, Woollen and Moquette Rings, Woollen Oil-Cloths and Linoleums of all kinds and grades.

Druggets of every description.

Oil-Cloths and Linoleums of all kinds and grades.

Window Shades.

DRUGGISTS' SUNDRIES.

Pond Lilly, for the bath, 19c., usual price, 25c.

THE COHEN CO.

Full Rings, emipped diamond, 2.59 value, for 11.79.

Solid Gold Rings, emerald, pearl, ruby, worth 50c. each.

With silver-plated tops, at 25c. a parl. worth 50c. each.

Real Cut-Glass Individual Sait-Almond Dishes, worth 51.50 per dosen, for 25c. each.

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The Game Was a Tie.

A tie-game of foot-ball was played at the sain of Richmond College and Hampden-Sidency.

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THE COHEN CO. THE COHEN CO. THE COHEN CO.